

Management Internship in India

Organisation Name	APTECH LIMITED
Organisational Position	Manager
Committee	AIESEC MUMBAI, INDIA
Exchange Type	Management Traineeship

Internship Description

Field of Work	Business Administration Marketing
Working Hours	From 8:45 To 17:45 With a total of 40 hours per week Saturday work Sometimes
Payment	Salary in U.S. \$340
Payment Rate	Monthly
Department in which the Intern will be working	-
Job/Task Description 1	Research & Prospecting in Designated Markets
Job/Task Description 2	Business Development
Job/Task Description 3	Market and Sector analysis
Job/Task Description 4	Liasoning with Potential Prospects
Job/Task Description 5	Developing Product Strategy for the said market
Details of the working details	<ol style="list-style-type: none"> 1. Personal Workspace provided 2. Computer provided 3. Internet Access provided
Measurable results expected from the intern	Business development at the host country
Key learning points that the intern might obtain during the internship	Marketing and Analytical Skills in International Environment Develop Skills and Knowledge to address real-life business problems
Preparation required from the intern before arrival	Presenting a study on IT & Multimedia Education at the host country

Organisational Preferences

Minimum Duration	26 Weeks (Required)
Maximum Duration	30 Weeks (Required)

Backgrounds

Business administration	International Management (Preferred) Introductory Manag. / Business Admin. (Preferred) Organisation Management + Planning (Preferred)
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Marketing Market Evaluation and Research (Required)
International Marketing (Required)

Skills

Computer Internet Users skills (Required)

PC user skills (Required)

Professional Skills Client Servicing Skills (Preferred)

Marketing / Selling skills (Required)

Presentation skills (Required)

Management internship in India

Organisation Name Tata Consultancy Services Ltd.

Committee INDIA, INDIA

Exchange Type Management Traineeship

Internship Description

Internship Title Intern

TN Fee U.S. \$0

Internship Focus No Particular LN IG

Field of Work Business Administration

Working Hours From 9:0 To 18:30
With a total of 30 hours per week
Saturday work None

Payment Salary in U.S. \$400

Payment Rate Monthly

Department in which the Intern will be working Global Consultancy Practice - Program Management office (GCP - PMO)

Job/Task Description 1 Establish & manage efficiency enhancement projects in GCP.

Job/Task Description 2 Institutionalise review mechanisms and monitor health of projects through management reviews and feedback.

Job/Task Description 3 Monitor & review actual status against planned schedules of the projects in GCP. Conduct analyses of past projects.

Job/Task Description 4 Identify/ evolve new methodologies, processes and best practices to facilitate faster turn around of projects and evolve & modify existing methods, standards & processes.

Job/Task Description 5 Evolve and maintain a knowledge capture mechanism for GCP. Support HR and Learning and Development for provision of resources and competency enhancement of team members.

Job/Task Description 6 Prepare management presentation with the reports of the project in GCP. Conduct data analysis and create report of compliances.

Details of the working details

1. Personal Workspace provided
2. Computer provided
3. Internet Access provided
4. Other Conditions: Accommodation free for initial period (2 weeks - Maximum up to 1 month) - Health Insurance Scheme provided by TCS - Flight back home at the end of Internship provided by TCS upon

internship completion - 16 days of personal leave and 15 days of sick leave (Avail on pro rata basis)

Measurable results expected from the intern

To be able to execute and implement the the job tasks effectively.

Key learning points that the intern might obtain during the internship

Excellent communication and relationship building skills, and knowledge of GCP operations in the geography. Sound understanding of GCP offerings and services and the consulting delivery process.

Preparation required from the intern before arrival

Please find relevant information for ACE internship in general in Global TCS wiki page.

Additional information which a potential candidate may require for the internship

Accommodation free for initial period (2 weeks - Maximum up to 1 month) - Health Insurance Scheme provided by TCS - Flight back home at the end of Internship provided by TCS upon internship completion - 16 days of personal leave and 15 days of sick leave (Avail on pro rata basis)

Organisational Preferences

Minimum Duration

50 Weeks (Required)

Maximum Duration

54 Weeks (Required)

Backgrounds

Business administration

International Management (Preferred)
Introductory Manag. / Business Admin. (Preferred)
Organisation Management + Planning (Preferred)
Project Management (Required)

Skills

Computer

Internet Users skills (Required)
PC user skills (Required)

Groupware

Lotus Notes/Domino (Preferred)

Professional Skills

Marketing / Selling skills (Preferred)
Organisational Management (Preferred)
Project Management (Preferred)
Client Servicing Skills (Preferred)
Team Management (Preferred)

Languages

Excellent

English (Required)

Management Internship in Vietnam

Organisation Name	Sacombank Securities
Committee	VIETNAM, VIET NAM
Exchange Type	Management Traineeship

Internship Description

Internship Title	Senior Broker
TN Fee	U.S. \$400
Internship Focus	Finance
Field of Work	Business Administration Economics Finance Marketing
Working Hours	From 7:30 To 17:0 With a total of 40 hours per week Saturday work None
Payment	Salary in U.S. \$500
Payment Rate	Monthly
Department in which the Intern will be working	Overseas Brokerage Department
Job/Task Description 1	Sacombank Securities (www.sbsc.com.vn) is part of Sacombank, a large financial group in Vietnam. This position is a re-raise and you can ask the previous intern questions at: omar.john-sandoz@mail.mcgill.ca
Job/Task Description 2	Keep contacting with institutional clients for assisting them in information providing, consulting and developing relationship
Job/Task Description 3	Looking for new potential clients to approach, do deal diligence and take care them even when they do not choose SBS as Broker
Job/Task Description 4	Coordinate with other departments in company to provide clients the full package of products provided by SBS
Job/Task Description 5	(including products/services from Investment Banking, Corporate Finance and Research Department)
Job/Task Description 6	Developing more products to meet clients' requirements and improving services of Dept. Joining company visit with clients Organizing seminar/conferences about stock market
Details of the working details	<ol style="list-style-type: none"> 1. Personal Workspace provided 2. Computer provided 3. Internet Access provided
Measurable results expected	Number of institution client opening account with

from the intern	SBS and the feedback from clients about services provided
Key learning points that the intern might obtain during the internship	Understanding stock market Having broad relationship (almost international relationship since almost all clients are from abroad)
Preparation required from the intern before arrival	Knowledge about stock market Communication skill (convincing skill)
Additional information which a potential candidate may require for the internship	The day start early but Vietnamese people take long lunch breaks. Salary will start at 500 but will be revised after a couple months. The company really wants a North American for this position to maintain the relationships with the contacts the former intern has established.
File	No File uploaded

Organisational Preferences

Minimum Duration	51 Weeks (Preferred)
Maximum Duration	52 Weeks (Preferred)

Backgrounds

Economics	Macroeconomics (Preferred) Monetary Economics + Public Finance (Preferred) Economic Research + Forecasting (Preferred)
Finance	Banking (Required) Investment Management + Security Analysis (Required)
Marketing	International Marketing (Required)

Skills

Computer	Internet Users skills (Required) PC user skills (Required)
Professional Skills	Client Servicing Skills (Required) Marketing / Selling skills (Required) Leadership skills (Preferred) Financial Management skills (Preferred) Presentation skills (Required)

Languages

Excellent	English (Required)
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Management Internship in China

Organisation Name	Electrolux
Committee	MAINLAND CHINA, CHINA, MAINLAND
Exchange Type	Management Traineeship

Internship Description

Internship Title	Logistics Operations Analyst
Working Hours	From 9:0 To 18:0 With a total of 40 hours per week Saturday work None
Payment	Salary in U.S. \$800
Payment Rate	Monthly
Department in which the Intern will be working	Global Logistics Services
Job/Task Description 1	As a Logistics Operations Analyst, you will be part of Global Logistics team, based in Shanghai.
Job/Task Description 2	To provide landed cost analysis for any new sourcing program and projects from advanced purchasing & Global change management team
Job/Task Description 3	To coordinate space management from Asia with Electrolux plants, carriers and booking agents/suppliers
Job/Task Description 4	attach the JD and see more detailed work tasks in the JD.
Details of the working details	<ol style="list-style-type: none"> 1. Personal Workspace provided 2. Computer provided 3. Internet Access provided
Measurable results expected from the intern	- Standardize logistics set up – using Electrolux nominated service providers, e.g. carriers, LCL providers, booking agents, etc. - Support to Electrolux APO, Electrolux pilot teams, factories for shipments in and out of Asia region. - Space allocation in Asia region and avoid shipment delay.
Key learning points that the intern might obtain during the internship	Key Challenges • Accurate and timely responding • Keeping deadlines • Quick learning and be patient and diligent, work with high concentration • Be proactive to communicate with suppliers and plants • Quick integration into the job • Process management and project management Key learnings - Awareness of Electrolux International transportation rates and policies - Understand company saving strategies; - Basic logistics operations in and out of Asia region
Additional information which	• Self-starter, proactive • Ability to work with

a potential candidate may require for the internship

team • Flexible and adaptable • Precise

Organisational Preferences

Minimum Duration 50 Weeks (Required)
Maximum Duration 52 Weeks (Required)

Backgrounds

Business administration Industrial Management (Preferred)
 Project Management (Preferred)
Economics Microeconomics (Preferred)

Skills

Computer Internet Users skills (Required)
 PC user skills (Required)

Languages

Excellent English (Required)